

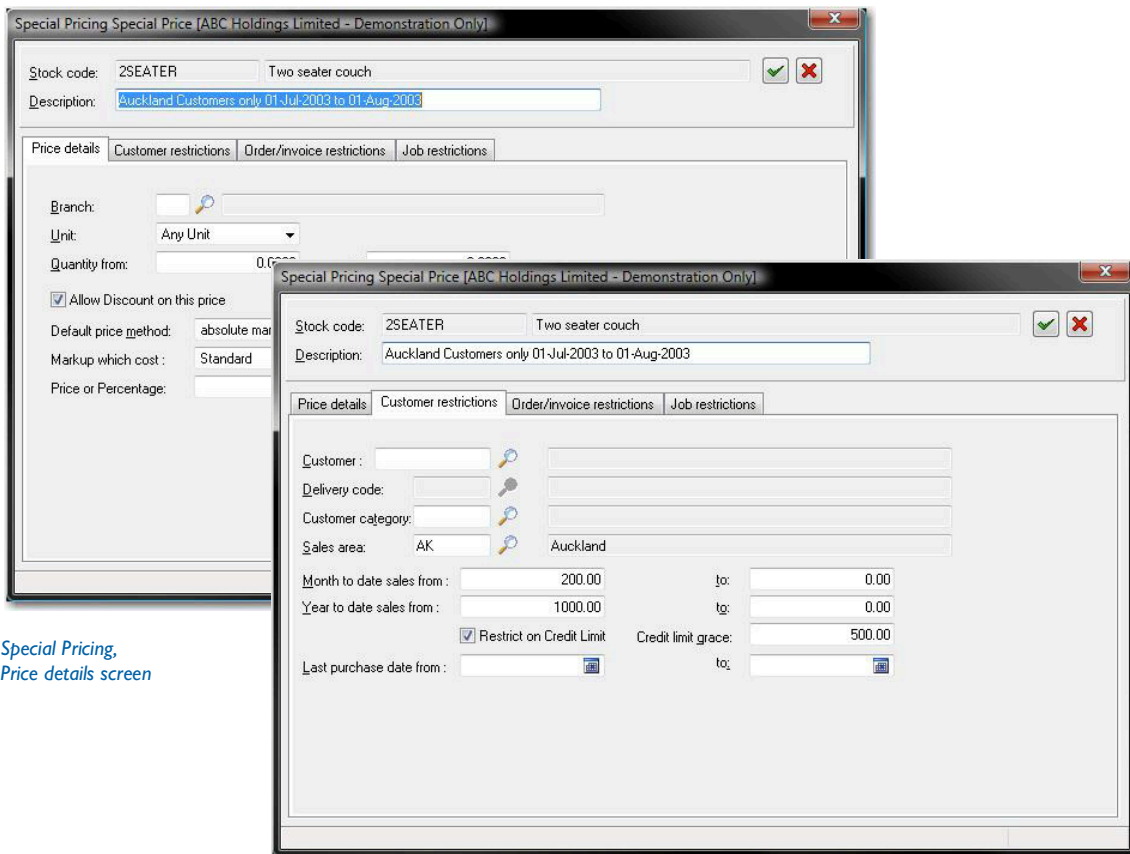
# Special Pricing

The Attaché PRO Special Pricing module allows users to offer competitive pricing to their customers, on a number of different criteria. The module supports three main types of special pricing; special prices, contract prices and special discounts. Owners of the Attaché PRO Foreign Currency Module also get foreign selling prices and foreign contract prices.

Special prices are used for product lines and can be defined by customer range and / or customer group. For example, a price can be allocated to a certain product, which may then be applied only to customers within a specific sales area, or whose month-to-date sales have exceeded a certain value, or both.

Contract prices are used to set prices per stock item, per customer. Using this facility, each stock item within the system can be sold at a different price to each customer.

Special discounts can be used to set a discount which may be applied to a group or range of customers for a group or range of products.



Special Pricing,  
Price details screen

Special Pricing, Customer restrictions screen

## Features

- Special prices
- Contract prices
- Special discounts
- Special charges (e.g. freight, insurance and courier charges)
- Best or priority pricing
- Price Restrictions
- Apply by range and / or criteria
- Descriptions for each special price
- Restrictions by credit limit

## Pricing Criteria

Prices, discounts and charges are applied by range and by criteria. Date criteria may be applied to special prices, special discount and special charges.

Special prices may be set by customer, delivery code, customer category, sales area, sales person, order date range, order category, invoice category and cost centre.

Contract price restrictions may be set by branch, credit limit, delivery address, order category or invoice category.

Special discount restrictions include all those of special prices (above), and by month / year to date sales value, last purchase value, credit limit, branch, stock code, stock category, product group, purchase group, unit, quantity, orders, invoices and cash sales.

Special charges are accommodated for the automatic calculation of charge values such as freight, insurance and courier charges.

## Foreign Currency Integration

Owners of Foreign Currency gain extended contract with the additional of foreign selling prices and foreign contract prices. This is particularly useful where you maintain a separate price for each currency rather than a straight conversion to the foreign amount based on exchange rate.

General Ledger  
Cashbook  
Accounts Receivable  
Accounts Payable  
Inventory Control  
Special Pricing  
Fixed Assets  
Bill of Materials  
Sales Order Entry  
Sales Analysis  
Purchase Ordering  
Purchase Analysis  
Foreign Currency  
Payroll  
Alex  
Report Designer  
Data Transfer  
FlexiData  
ODBC  
OLE DB  
Archiver  
Scheduling

|                       | Prices   | Estimated Margin % |
|-----------------------|----------|--------------------|
| Estimated Cost Price: |          |                    |
| Retail:               | 642.0000 | 100.00             |
| Corporate:            | 625.0000 | 100.00             |
| Wholesale:            | 512.0000 | 100.00             |
|                       |          |                    |
|                       |          |                    |

*Foreign Selling Price - Allows a static foreign price for each currency*

## Module Integration

The Special Pricing module may be used in conjunction with Inventory Control, Sales (Invoicing).



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